



Office Clouds vs. Virtual Offices

Many virtual office providers claim that our Office Clouds service is no different from their virtual office service.

The next few pages would like to show how [Office Clouds are the evolution of Virtual Offices.](#)

OFFICE  EXEC

Office Clouds add more value.

Multiple locations, tons of features.

Even people with permanent offices sign up with us.

Whether you have no office, a home office, a workshop or own the 60th floor of the Scotia Plaza, Office Clouds can enrich your office experience and add value to your business.

Office Clouds give you the opportunity to meet at various locations throughout the cloud.

Office Clouds allow you to meet anywhere, use professional, executive style, boardrooms for no additional costs. The Office Cloud flexibility extends as you can take permanent team space at anytime, at any location, and still meet anywhere within the cloud.

Virtual Offices are stripped down version of offices.

What they promise is an illusion of office space for your clients.

Anything that implies real space will cost extra and is never part of the standard virtual office plan.

In the next pages we will compare some “virtual office” offers and compare them to our own, to clearly outline the differences.

In addition most providers want to sell real office space, for that’s what’s paying the rent.

They just have virtual offices as a way of giving them extra money and are therefore not very interested in the concerns of virtual office clients.

Officeexec’s focus is Office Clouds - a network of interchangeable offices that can be utilized to maximize your business’ potentials. This is our business and growth focus on our only attention is toward improving it

Cost Comparison

	Officeexec Office Clouds	Standard Virtual Office*
Fixed Monthly Costs		
Phone#	\$149	\$225
Call Answering		
Fax#		
Mail Service		
Live Forwarding	\$0 (included)	\$25
Variable Costs		
Boardroom (average monthly usage) ¹	5 hrs a month - \$0	\$200
Courtesy Office (average monthly usage) ¹	3 hrs a month - \$0	\$0
Projector (while in Boardroom)	\$0	\$125
Internet (while in Office/Boardroom)	\$0	\$30 (\$10/day)
Phone (while in Office/Boardroom)	\$0	\$30 (\$10/day)
Total Monthly Costs	\$149	\$635
Optional		
Meet at different locations	\$0	\$75 - 225

From a cost point of view, Office Clouds clearly beat the Virtual Office packages we have encountered.

Not a single virtual office package we encountered offered “meeting at different locations” without additional costs - despite the fact that they advertise their multiple locations aggressively.

Officeexec is the only provider that allows you to meet at multiple locations at no additional cost!

➔ **Next we will look at features.**

* The lowest price for a comparable service was used. Most providers’ prices range up into \$400 range for the same services as quoted here for \$225.

¹ Our statistics show that most of our clients use an average of 5 - 6 hrs of boardrooms for 3 meetings (usually on different days), and approximately 3 - 4 hrs for the courtesy office for phone calls and private sessions (spread over 2 - 3 days). This brings their total to 8 - 10 hrs a month. We offer 12 hrs which gives most clients enough time to conduct their business.

Feature Comparison

	Officeexec Office Clouds	Standard Virtual Office*
Phone And Fax Service		
Personal Business Phone #	Standard	Standard
Home Phone Adaptor	Available	Not Available
Live Call Answering	Standard	Available
Live Call Forwarding	Standard	Available
IVR	Standard	Not Available
Voicemail	Standard	Standard
Voicemail to Email	Standard	Available
North American Phone #	Available	Not Available
Overseas Phone #	Available	Not Available
Shared Fax #	Standard	Available
Personal Fax #	Available	Not Available
Fax to Email	Standard	Available
Outbound Fax	Available	Not Available
Mail Service		
Mail/Package/Courier Reception	Standard	Standard
Weekly Mail Forwarding	Available	Available
Daily Mail Forwarding	Available	Not Available
Mail Faxing	Available	Not Available
Office/Boardroom		
Free Boardrooms	up to 12hrs - 12 meetings	Not Available
Free Courtesy Office	up to 12hrs - 12 meetigns	2 Meetings
Projector	Free	\$20-\$35/hr
Internet	Free	\$10/day
Phone	Free	\$10/day
Reprogram phone to accept incoming calls for your business number	Free	Not Available

Office Clouds have a far richer set of features to offer. What's better, as more technology services become available, they will become available to you automatically.

Usually, at no addition cost!

Still think “It’s all the same”?

With no long term contracts to worry about, there is no fear of commitment. You can try us out and walk away if it doesn’t suit your needs.

Contact us now at | 888 707 3444 or info@officeexec.com

If you still find a Virtual Office package is more suitable to your needs, then we wish you the best of luck with it.

We would only advice one last thing - Read your contract carefully, especially the fine print, before signing anything. If you can, have your lawyer look over it to make sure you agree with everything before signing anything.

Always try to try before buying - sign a short term contract, even if it costs more, to make sure you like the service, before committing to a long term deal.

If you have any questions or queries feel free to contact us at:
info@officeexec.com or thoughts@officeexec.com

Thank You!



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